

PEOPLE MANAGEMENT SKILLS

How to Connect With People Quickly and Emotionally through DISC Assessment

This powerful program will give you the strategies you need for connecting with people quickly and emotionally. The need to understand yourself and others is extremely critical in today's society. Today's work environment demands a great sense of interpersonal and interdependence in order to succeed. Whether you are motivating people, managing your boss' expectations or influencing a client, this workshop empowers you with the ability to effectively understand and communicate with people according to the way their Personalities prefer. It will enhance your chances of success in your interactions with people and business dealings.

Although Everyone is Different, Everyone is Predictably Different. This workshop helps to identify your own temperament and learn Techniques to Communication, Influence and Motivate with Confidence when Dealing with Different Temperaments.

Here are just a few things you will learn:

- **Understand the different Psychological Types using DISC Profiling.**
- Discover your Unique blend of Temperament and Know why you act the way you do.
- **Maximise Personal Strengths and Compensate Weakness.**
- Resolve Conflicts and Power Struggles more quickly
- **Reveal root communication problems in a matter of minutes**
- Secret Technique of building rapport quickly and emotionally
- **Know why your partner can be different under stress environment**
- Create your Dream Team by understanding how Each Personality Adds Value to Team Dynamics.
- **Learn the Motivating Factors Behind Each Person**
- Discover the HOT BUTTONS of Each Personality and What NOT to Say!

3 Levels of Awareness



Self Awareness



People Awareness



Situational Awareness

Testimonials

"It has enabled me to better understand my dominant attributes and how I can better relate to others in the course of my job." Ong Bee Lee, Director, Ministry of Manpower

"Interesting and Beneficial, through joy and laughter we learn more about ourselves and colleagues. It definitely helps identifying different character. Kenneth is also very entertaining. He gives good examples that easily relates to our work experience." Irene Toh, Accountant, Philips Electronics

**DEEP
IMPACT**

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